

Reg. No. :

Name :

Fifth Semester B.Sc. Degree Examination, December 2024

First Degree Programme under CBCSS

Psychology

Core Course

PG 1541 : SOCIAL PSYCHOLOGICAL PROCESSES

(2020 Admission Onwards)

Time : 3 Hours

Max. Marks : 80

SECTION – A

Answer **all** questions. Each question carries **1** mark.

I. Fill in the blanks.

1. A form of social influence involving direct request from one person to another is _____
2. _____ is position or rank within a group.
3. _____ is the motivation to be moral and actually to engage in moral behaviour.
4. Aggression against someone other than the source of strong provocation is _____
5. Efforts by one or more persons to change the attitude or behaviour of others is known as _____

P.T.O.

- II. Define the following.
6. Conformity.
 7. Group.
 8. Moral hypocrisy.
 9. Instrumental aggression
 10. Diffusion of responsibility.

(10 × 1 = 10 Marks)

SECTION – B

Answer any **eight** of the following. Each question carries **2** marks. The answer should not exceed **one** paragraph.

11. Describe descriptive and injunctive social norms.
12. Illustrate foot in the door technique.
13. Write note on excitation transfer theory of aggression
14. What is pluralistic ignorance?
15. How would Environmental Stress manage?
16. Explain territoriality.
17. List out the psychological aspects of poverty in India.
18. Explain personal space.
19. Explain the effects of crowding.
20. People sometimes help when they are in bad mood. Explain.
21. Describe classical theory of crowd behaviour.
22. Describe group polarisation.

(8 × 2 = 16 Marks)

SECTION – C

Answer any **six** questions. Each question carries **4** marks. Answer should not exceed **120** words.

23. What are the characteristics of altruistic personality?
24. Write methods of controlling aggression.
25. Describe social loafing.
26. Describe environmental stress.
27. What are the factors affecting conformity?
28. How would bystanders emotional state effect the helping behaviour?
29. Write note on impact of social media on society.
30. Describe decision making in group.
31. Explain strategies to reduce destructive obedience.

(6 × 4 = 24 Marks)

SECTION – D

Answer an essay on **two** questions. **Each** carry **15** marks.

32. Illustrate the steps involved in responding to an emergency. Describe the factors effecting prosocial behaviour.
33. Discuss social personal and situational determinants of aggression.
34. Explain nature and functions of group. How groups affect individual performance.
35. What are the basic principles underlying compliance? Discuss tactics based on these principles for gaining compliance from others.

(2 × 15 = 30 Marks)

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First Degree Programme under CBCSS

Psychology

Core Course

PG 1542 : INDIVIDUAL IN ORGANIZATION

(2020 Admission Onwards)

Time : 3 Hours

Max. Marks : 80

SECTION – A

I. Answer **all** questions. Each question carries **1** mark.

(A) Fill in the blanks.

1. _____ is a personality assessment model that taps five basic dimensions.
2. The knowledge, skills, abilities, and other characteristics needed to perform a job is called _____
3. _____ is the study of human behavior in an organizational environment.
4. Myers — Brigg's type is a tool used to assess _____
5. An _____ is a system designed to acknowledge and reward employees for their hard work, achievements and contributions to the organization.

P.T.O.

(B) Define the following.

6. Organizational Commitment
7. Self esteem
8. Attitude
9. Organizational structure
10. Job rotation

(10 × 1 = 10 Marks)

SECTION – B

II. Answer any **eight** of the following. Each question carries **2** marks. The answer should not exceed **one** paragraph.

11. Describe Work force diversity.
12. What is job characteristics model?
13. Elaborate MBO.
14. Describe competency management.
15. Outline the concept of flexible benefits.
16. Explain Two factor theory.
17. Delineate the role of motivation in OB.
18. Describe telecommuting.
19. Explain bureaucracy.
20. What is the role of HRM in organization?
21. Elaborate on simple structure organizational design.
22. What is virtual organization?

(8 × 2 = 16 Marks)

SECTION – C

- III. Answer any **six** questions. Each question carries **4** marks. The answer should not exceed **120** words.
23. Give a description of employee motivation and its significance in achieving organizational goals.
 24. Explain need hierarchy theory.
 25. What are the factors affecting Job satisfaction?
 26. Give a description of boundaryless Organization.
 27. Explain the importance of employee recognition programmes.
 28. Write a short note on skill based and Merit based pay systems.
 29. Describe about Job rotation and Job enrichment.
 30. Explain the need for employee training in the organization
 31. Explicate Reinforcement theory of work motivation.

(6 × 4 = 24 Marks)

SECTION – D

- IV. Write **an essay** on any **two** of the following. **Each** question carries **15** marks.
32. Give an account of employee compensation and benefits.
 33. Summarize theoretical aspects of employee motivation.
 34. Describe Myers-Brig type Indicator and give a short explanation of -Job fit.
 35. Give an account of causes and impacts of Job satisfaction.

(2 × 15 = 30 Marks)

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Fifth Semester B.Sc. Degree Examination, December 2024

First Degree Programme under CBCSS

Psychology

Core Course

PG 1543 : COUNSELING PSYCHOLOGY

(2020 Admission Onwards)

Time : 3 Hours

Max. Marks : 80

SECTION – A

Answer **all** questions. Each question carries **1** mark.

(A) Fill in the blanks.

1. _____ is a process which aims at creating a therapeutic climate in which the counselor and the clients engage to resolve issues, concerns or problems.
2. _____ refers to establishing a relationship with the client in the beginning which is professional in nature.
3. A deep and genuine caring for the client as a person or condition through empathetic identification with the client is called _____.
4. Systematic desensitization, which is based on the principle of classical conditioning, is a basic behavioral procedure developed by _____ one of the pioneers of behaviour therapy.
5. _____ is a method that provides immediate feedback on a person's physiological state, be it heart rate, breathing rate or blood pressure.

P.T.O.

(B) Define the following.

6. Psychotherapy
7. Congruence
8. Shaping
9. Coping
10. Informed consent

(10 × 1 = 10 Marks)

SECTION – B

Answer any **eight** of the following. Each question carries **2** marks. The answers should not exceed **one** paragraph.

11. Explain active listening
12. Mental health
13. Archetypes
14. Observational Learning
15. Anecdotal Records
16. Describe Immediacy
17. Socratic Questioning
18. Explain reflection of feeling
19. Flooding
20. Group counselling
21. Mindfulness training
22. Describe Crisis counselling

(8 × 2 = 16 Marks)

SECTION – C

Answer any **six** of the following. Each question carries **4** marks. The answer should not exceed **120** words.

23. Explain Psychoanalysis.
24. Dialectical Behavior Therapy (DBT).
25. Explain In — depth Exploration.
26. Give a detailed description about Counsellor's Education and Training.
27. Importance of Geriatric Counselling.
28. Explain the scope and application of counselling in Work selling.
29. Describe Behavioural counselling.
30. Differentiate between Counselling and Psychotherapy.
31. Goals and objectives of Counselling.

(6 × 4 = 24 Marks)

SECTION – D

Write an essay on any **two** of the following. Each question carries **15** marks.

32. Explain the stages of counselling.
33. Explain the historical background and major theories of Counselling.
34. Differentiate between Counselling, Guidance and Psychotherapy.
35. Explain major concepts and Processes of person — centered counselling and how it is different from Psychoanalytical Counselling.

(2 × 15 = 30 Marks)